

**Agenda**  
**Alamo Area Development Corporation (AADC)**  
**Board of Directors Meeting**  
**Wednesday, March 23, 2022 - 12:00 p.m.**  
**2700 NE Loop 410, Suite 101**  
**San Antonio, TX 78217**

**Request All Electronic Devices Be Silenced**

**1. Meeting called to Order**

**2. Roll Call**

**3. Public Comments**

*This time is for anyone to comment to the AADC Board on issues and items of concern. There will be no Board of Directors deliberation or action on these comments. Time allowed is at the discretion of the Chairman; with three (3) minutes being customary*

**Consent Agenda**

**4.** Consider and act upon the recommendation to approve the September 15, 2021 AADC Meeting Minutes.

**New Business**

**5.** Consider and act upon the election of the 2022 Alamo Area Development Corporation (AADC) Board of Directors Chair and Vice Chair.

**6.** Consider and act upon the recommendation to approve the 2021 AADC Financial Report. – Julio Elizondo

- A. Balance Sheet
- B. Revenues and Expenditures

**7.** Consider and act upon the recommendation to approve the proposed 2022 AADC Budget as follows: - Jhoan Torres

- A. Revenue and Expenditure Budget

**8.** Texas Veterans Network grant report -- Gary Timpson

**9.** Items to be placed on the agenda for the next AADC Board of Directors meeting.

**10.** Next meeting is scheduled TBD.

**11.** Adjournment

This meeting is accessible to people with disabilities. The accessible entrance is located at the front entrance of 2700 NE Loop 410, San Antonio, TX 78217. Accessible parking spaces are also available. Please contact ACOG for auxiliary aids and services for the hearing impaired, including interpreters for the deaf, at 210-362-5200 at least 48 hours prior to the meeting or by calling Texas Relay at 7-1-1 for assistance.

**Alamo Area Development Corporation**

**4.**

**Meeting Date:** 03/23/2022

**Title:** September 15, 2021 Minutes Approval

---

**AGENDA ITEM DESCRIPTION:**

Consider and act upon the recommendation to approve the September 15, 2021 AADC Meeting Minutes.

**BACKGROUND/HISTORY:**

**DISCUSSION:**

**FINANCIAL IMPACT:**

**STAFF RECOMMENDATION:**

---

**Attachments**

September 15, 2021 Meeting Minutes Approval

---

**Minutes**  
**Alamo Area Development Corporation (AADC)**  
**Board of Directors Meeting**  
**Wednesday, September 15, 2021, 1:00 p.m.**  
**2700 NE Loop 410, Suite 101**  
**San Antonio, TX 78217**

The Alamo Area Council of Governments conducted this hybrid meeting in person and via GoToMeeting for attendance virtually, pursuant to the AACOG Bylaws Article 4, Item 4 - temporary amendment, permitting public bodies to meet in person and telephonically.

The Chair of the AADC presided, in person, at the physical location indicated above.

If accessing virtually, please join the meeting from your computer, tablet or smartphone at:

<https://global.gotomeeting.com/join/233013509>

You can also dial in using your phone. United States (Toll Free):

1-866-899-4679, enter Access Code: 233-013-509

**Public Comments Instructions:**

Members of the public who wanted to address the AADC (Item 3) could register and attend the meeting

(1) in person at the physical location indicated above or

(2) virtually using the hyperlink indicated above or

(3) by calling the (Toll Free) number indicated above.

All registration for public comments concluded by 1:00 p.m.

To register for public comment virtually, please call (210) 608-1524 or email [info@aacog.com](mailto:info@aacog.com) by 1:00 p.m. on the day of the meeting. Late registration may result in you missing the opportunity to provide comment.

**Members Present**

Mayor James Danner

Councilman James Blakey

Yojani Hernandez, Atl. for CW Adriana Rocha Garcia

Mr. Jimmy Hasslocher

Commissioner (Ret.) Jim Wolverton

**Member Absent**

Judge Rob Kelly

Judge Robert Hurley

**Staff Present**

Diane Rath

Jenise Diaz

Dr. Stella Garcia

Cliff Herberg

Jacob Ulczynski

Susie Ernst

Gary Timpson

Jo Ann Tobias-

Molina

Miguel Segura

**Request All Electronic Devices Be Silenced**

1. **Chairman Danner called the meeting to order at 1:02 p.m.**
2. Roll Call was taken and a quorum was established.
3. No Public Comments were given.

*This time is for anyone to comment to the AADC Board on issues and items of concern. There will be no Board of Directors deliberation or action on these comments. Time allowed is at the discretion of the Chairman; with three (3) minutes being customary.*

**Consent Agenda**

4. Consider and act upon the recommendation to approve the May 26, 2021 AADC Meeting minutes.
5. Consider and act upon the recommendation to approve the AADC Financial Report. – Jenise Diaz
  - A. Balance Sheet
  - B. Revenues and Expenditures

Moved by Commissioner Jim Wolverton, seconded by Mr. Jimmy Hasslocher, to approve the Consent Agenda Items #4 and #5 as submitted. The motion carried unanimously.

**Vote:** 5 - 0

#### New Business

6. Consider and act upon the recommendation from the Executive Director to approve the Alamo Area Development Corporation (AADC) 2020 Annual Audit Report. - Jenise Diaz

Moved by Commissioner Jim Wolverton, seconded by Councilman James Blakey, to approve the Alamo Area Development Corporation (AADC) 2020 Annual Audit Report as presented by Makayla, BKD, LLP. The motion carried unanimously.

**Vote:** 5 - 0

#### Program Reports

7. Humana grant progress report. - Jacob Ulczynski  
Report only, no action was needed nor taken.
8. Texas Veterans Network grant report -- Gary Timpson  
Report only, no action was needed nor taken.
9. Items to be placed on the agenda for the next AADC Board of Directors meeting.  
None
10. Next meeting is scheduled TBD.
11. There being no further business to discuss, Chairman Danner adjourned the meeting at 1:24 p.m.

This meeting is accessible to people with disabilities. The accessible entrance is located at the front entrance of 2700 NE Loop 410, San Antonio, TX 78217. Accessible parking spaces are also available. Please contact AACOG for auxiliary aids and services for the hearing impaired, including interpreters for the deaf, at 210-362-5200 at least 48 hours prior to the meeting or by calling Texas Relay at 7-1-1 for assistance.

**Alamo Area Development Corporation**

**5.**

**Meeting Date:** 03/23/2022

**Title:** Election of 2022 Chair and Vice Chair

---

**AGENDA ITEM DESCRIPTION:**

Consider and act upon the election of the 2022 Alamo Area Development Corporation (AADC) Board of Directors Chair and Vice Chair.

**BACKGROUND/HISTORY:**

**DISCUSSION:**

**FINANCIAL IMPACT:**

**STAFF RECOMMENDATION:**

---

**Attachments**

AADC Member Roster

---

# ALAMO AREA DEVELOPMENT CORPORATION BOARD OF DIRECTORS

Members serve 4 year term  
Replacements fulfill remaining terms  
03/2022

<b>OFFICERS</b>	
<p><b>Chairman</b></p>	<p><b>Vice Chairman</b></p>
<b>MEMBERS</b>	
<p><b>James Blakey</b> Councilman, City of New Braunfels 550 Landa St. New Braunfels, TX 78130 (830) 221-4659/ Fax 830-608-2109 <a href="mailto:jblakey@nbtexas.org">jblakey@nbtexas.org</a></p> <p>Councilman Lawrence Spradley - Alternate <a href="mailto:lspradley@nbtexas.org">lspradley@nbtexas.org</a> <b>Jan. 1, 2021 - Dec. 31, 2024</b> (replaced Ruby Vera)</p>	<p><b>James “Jimmy” Hasslocher</b> Frontier Enterprises, Inc 8520 Crownhill Blvd. San Antonio, TX 78219 210-828-1493 Cell 210-378-3001 <a href="mailto:jch@frontierhome.net">jch@frontierhome.net</a> <b>Jan. 1, 2016 to Dec. 31, 2023</b> (replaced Tom Weaver)</p>
<p><b>Suzanne de Leon</b> Mayor, City of Balcones Height City of Balcones Heights 3300 Hillcrest Dr. Balcones Heights, TX 78201 210-957-3000 Cell 210-825-2018 <a href="mailto:sdeleon@bhtx.gov">sdeleon@bhtx.gov</a></p> <p>David Harris – Alternate <a href="mailto:dharris@bhtx.gov">dharris@bhtx.gov</a></p> <p><b>Jan. 1, 2022 - Dec. 31, 2025</b> (replaced Mayor Danner)</p>	<p><b>Robert Hurley</b> County Judge, Atascosa County Atascosa County Courthouse 1 Courthouse Circle, Suite 206 Jourdanton, TX 78026-3446 830-769-3093 Cell 830-200-8744 <a href="mailto:countyjudge@atascosacounty.texas.gov">countyjudge@atascosacounty.texas.gov</a></p> <p>Commissioner Mark Gillespie - Alternate <a href="mailto:commissioner1@atascosacounty.texas.gov">commissioner1@atascosacounty.texas.gov</a> Jan, 1, 2022 - Dec. 31, 2025 Term – Jan 1, 2018 - Dec. 31. 2021 (replaced Judge Jackson term who resigned 06/2020)</p>
<p><b>Dr. Adriana Rocha Garcia</b> Councilwoman, City of San Antonio, District 4 City of San Antonio P.O. Box 839966 San Antonio, TX 78283-3966 210-207-7281 Cell 210- Representing: City of San Antonio Term: August 2019 – July 2021 <a href="mailto:adrianarocha.garcia@sanantonio.gov">adrianarocha.garcia@sanantonio.gov</a></p> <p>Yojani Hernandez - alternate <a href="mailto:Yojani.hernandez@sanantonio.gov">Yojani.hernandez@sanantonio.gov</a> Jan. 1, 2021 - Dec. 31, 2024 (replaced Tom Schoolcraft term-mayor term ended 05/2021)</p>	<p><b>Rob Kelly</b> County Judge, Kerr County Kerr County Courthouse 700 East Main Street, Suite 101 Kerrville, TX 78028-5323 830-792-2211 / Fax 830-792-2218 Cell 830-739-7500 <a href="mailto:cojudge@co.kerr.tx.us">cojudge@co.kerr.tx.us</a> Jan. 1, 2020- Dec. 31, 2023 (replaced Harley Belew)</p>

**Jim O. Wolverton**

3416 Estates Dr.  
Schertz, TX 78154  
Cell 210-854-3418

[jwolverton@satx.rr.com](mailto:jwolverton@satx.rr.com)

Jan. 1, 2020- Dec. 31, 2023  
(replaced Jim Fowler)

**STAFF:**

**Diane D. Rath, Executive Director**

Alamo Area Council of Governments  
8700 Tesoro Drive, Suite 700  
San Antonio, TX 78217-6228  
210-362-5201 / Fax 210-824-4576

[drath@aacog.com](mailto:drath@aacog.com)



**Alamo Area Development Corporation**

**6.**

**Meeting Date:** 03/23/2022

**Title:** AADC Financial Report

**Presented by:** Julio Elizondo, Director of Accounting

---

**AGENDA ITEM DESCRIPTION:**

Consider and act upon the recommendation to approve the 2021 AADC Financial Report. – Julio Elizondo

- A. Balance Sheet
- B. Revenues and Expenditures

**BACKGROUND/HISTORY:**

AACOG staff provides the AADC Board of Directors with financial reports.

**DISCUSSION:**

The attached reports provide the monthly financial report. Additional details will be provided during the meeting.

**FINANCIAL IMPACT:**

None – Financial Report

**STAFF RECOMMENDATION:**

AACOG staff recommends approval of the 2021 financial report. Please contact Julio Elizondo at [jelizondo@aacog.com](mailto:jelizondo@aacog.com) or 210-832-5094 for questions.

---

**Attachments**

Financial Report

---

**AADC**

**December 2021**

**Financial Statements**

**Alamo Area Development Corporation  
Combined Balance Sheet  
As of December 31, 2021**

	<b>General Fund &amp; Cost Pools</b>	<b>Special Revenue</b>	<b>Total</b>	<b>Nov-21</b>	<b>Dec-20</b>
<b>ASSETS</b>					
Cash	\$ 55,332	-	55,332	50,346	\$ 104,109
Investments	-	-	-	-	-
Receivables:					
Grantor agencies/Other	-	37,152	37,152	71,421	33,337
A/R clearing & Accrued A/R Other	-	-	-	-	-
Due from other funds	(50,038)	50,038	-	-	-
<b>TOTAL ASSETS</b>	<b>5,294</b>	<b>87,190</b>	<b>92,484</b>	<b>121,767</b>	<b>137,446</b>
<b>LIABILITIES</b>					
Accounts payable	126	68,609	68,735	37,264	101,152
<b>TOTAL LIABILITIES</b>	<b>126</b>	<b>68,609</b>	<b>68,735</b>	<b>37,264</b>	<b>101,152</b>
Investments in general fixed assets	-	-	-	-	-
Fund balance:					
Unrestricted	4,974	3,367	8,341	8,521	14,096
Restricted	-	27,954	27,954	27,773	40,641
<b>Beginning Fund Balance</b>	<b>4,974</b>	<b>31,321</b>	<b>36,295</b>	<b>36,294</b>	<b>54,737</b>
<b>Revenue over (under) Expenditures</b>	<b>194</b>	<b>(12,740)</b>	<b>(12,546)</b>	<b>48,209</b>	<b>(18,443)</b>
<b>Total Fund Balance</b>	<b>5,168</b>	<b>18,581</b>	<b>23,749</b>	<b>84,503</b>	<b>36,294</b>
<b>Total Liabilities and Fund Balance</b>	<b>\$ 5,294</b>	<b>87,190</b>	<b>92,484</b>	<b>121,767</b>	<b>\$ 137,446</b>

**Alamo Area Development Corporation  
Combined Revenue & Expenditures  
As of December 31, 2021**

<b>REVENUES</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual Var %</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Var %</b>	<b>Annual Budget</b>
Federal	\$ 34,793	55,002	-37%	603,381	666,441	-9%	\$ 666,441
State	-	-	-	-	-	-	-
Donations/Contributions	-	-	-	42,513	-	-	-
Interest / Other	13	13	-	181	200	-10%	200
<b>TOTAL REVENUES</b>	<b>34,806</b>	<b>55,015</b>	<b>-37%</b>	<b>646,075</b>	<b>666,641</b>	<b>-3%</b>	<b>666,641</b>
<b>EXPENDITURES</b>							
Personnel Salaries and Fringe	-	-	-	-	-	-	-
Contractual Services	68,275	55,002	24%	609,137	671,441	-9%	671,441
Travel	-	-	-	-	-	-	-
Rent and Utilities	-	-	-	-	-	-	-
Supplies	286	-	-	22,485	-	-	-
Other	27,000	-	-	27,000	-	-	-
<b>TOTAL EXPENDITURES</b>	<b>95,561</b>	<b>55,002</b>	<b>74%</b>	<b>658,622</b>	<b>671,441</b>	<b>-2%</b>	<b>671,441</b>
Revenues over (under) Expenditures	(60,755)	13	-	(12,547)	(4,800)	161%	(4,800)
<b>Beginning Fund Balance</b>	<b>84,504</b>	<b>97,237</b>	<b>-</b>	<b>36,296</b>	<b>102,050</b>	<b>-</b>	<b>102,050</b>
<b>Ending Fund Balance</b>	<b>\$ 23,749</b>	<b>97,250</b>	<b>-</b>	<b>23,749</b>	<b>97,250</b>	<b>-</b>	<b>\$ 97,250</b>

**Alamo Area Development Corporation**

7.

**Meeting Date:** 03/23/2022

**Title:** Proposed AADC 2022 Budget

---

**AGENDA ITEM DESCRIPTION:**

Consider and act upon the recommendation to approve the proposed 2022 AADC Budget as follows: -  
Jhoan Torres

A. Revenue and Expenditure Budget

**BACKGROUND/HISTORY:**

Each year the AADC will adopt a budget for its operations for the ensuing fiscal year.

**DISCUSSION:**

The proposed 2022 AADC budget is attached for review. Total Revenues are projected to be \$680,889 with expenditures of \$680,709.

**FINANCIAL IMPACT:**

Adoption of the AADC 2022 budget will set the Board approved financial plan for AADC. For questions, please contact Julio Elizondo at [jelizondo@aacog](mailto:jelizondo@aacog) or 210-362-5294.

**STAFF RECOMMENDATION:**

AACOG staff recommends approval of the AAHFC 2022 Budget. Please contact Julio Elizondo at [jelizondo@aacog.com](mailto:jelizondo@aacog.com) or 210-362-5294.

---

**Attachments**

Budget Presentation

---

**Alamo Area  
Development Corporation  
2022 Budget**

AADC  
2022 Proposed Budget

(In Thousands)

	2022 Budget	2021 Actuals
<b>Revenues</b>		
Federal	\$ 681	\$ 602
Donations / Contributions	-	43
Interest Earned	0	0
<b>Total Revenues</b>	<b>681</b>	<b>645</b>
<b>Expenditures</b>		
Professional Services	681	635
Supplies	-	22
<b>Total Expenditures</b>	<b>681</b>	<b>657</b>
<b>Net Revenues/(Expenditures)</b>	<b>\$ 0</b>	<b>\$ (12)</b>

Alamo Area Development Corporation														
Budget Summary														
														2022
														Budget
<b>Revenues</b>														
<b>Grant Revenues</b>														
4110	Federal	37,275	36,712	43,633	38,441	245,173	41,902	38,441	43,633	40,173	40,173	36,712	38,441	680,709
<b>Subtotal Grant Revenues</b>		<b>37,275</b>	<b>36,712</b>	<b>43,633</b>	<b>38,441</b>	<b>245,173</b>	<b>41,902</b>	<b>38,441</b>	<b>43,633</b>	<b>40,173</b>	<b>40,173</b>	<b>36,712</b>	<b>38,441</b>	<b>680,709</b>
<b>Program Income</b>														
4410	Interest Earned	15	15	15	15	15	15	15	15	15	15	15	15	180
<b>Subtotal Program Income</b>		<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>180</b>
<b>Total Revenues</b>		<b>37,290</b>	<b>36,727</b>	<b>43,648</b>	<b>38,456</b>	<b>245,188</b>	<b>41,917</b>	<b>38,456</b>	<b>43,648</b>	<b>40,188</b>	<b>40,188</b>	<b>36,727</b>	<b>38,456</b>	<b>680,889</b>
<b>Expenditures</b>														
<b>Non-Indirect Contractual</b>														
6130	Contractual	37,275	36,712	43,633	38,441	245,173	41,902	38,441	43,633	40,173	40,173	36,712	38,441	680,709
<b>Subtotal Non-Indirect Contractual (Including 6XXX)</b>		<b>37,275</b>	<b>36,712</b>	<b>43,633</b>	<b>38,441</b>	<b>245,173</b>	<b>41,902</b>	<b>38,441</b>	<b>43,633</b>	<b>40,173</b>	<b>40,173</b>	<b>36,712</b>	<b>38,441</b>	<b>680,709</b>
<b>Total Direct Operating</b>		<b>37,275</b>	<b>36,712</b>	<b>43,633</b>	<b>38,441</b>	<b>245,173</b>	<b>41,902</b>	<b>38,441</b>	<b>43,633</b>	<b>40,173</b>	<b>40,173</b>	<b>36,712</b>	<b>38,441</b>	<b>680,709</b>
<b>Total Budget</b>		<b>37,275</b>	<b>36,712</b>	<b>43,633</b>	<b>38,441</b>	<b>245,173</b>	<b>41,902</b>	<b>38,441</b>	<b>43,633</b>	<b>40,173</b>	<b>40,173</b>	<b>36,712</b>	<b>38,441</b>	<b>680,709</b>
<b>Net Revenues/Expenditures</b>		<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>180</b>
<b>Notes:</b>														
<b>Revenues</b>	This represents the TWC budget that operates the Texas Veteran's Network in Military and Veteran's affairs													
<b>Expenditures</b>	Contractual represents the agreement with AACOG to operate the TVN													





## **Alamo Area Development Corporation**

8.

**Meeting Date:** 03/23/2022

**Title:** Texas Veterans Network Report

**Presented by:** Gary Timpson, Lead Veterans Program Coordinator

---

### **AGENDA ITEM DESCRIPTION:**

Texas Veterans Network grant report -- Gary Timpson

### **BACKGROUND/HISTORY:**

The Alamo Area Development Corporation (AADC) authorized the Executive Director to apply to the Texas Workforce Commission (TWC) for the Texas Veterans Network (TVN) grant in the summer of 2019. This grant would allow AADC/AACOG to continue to operate what was formerly known as TXServes--San Antonio and expand into additional regions in Texas. The initial application was for \$4 million and to expand to 4 additional regions. TWC cancelled the initial Request for Proposals (RFP) and re-issued Fall of 2019. AADC was awarded the full grant (\$4 million) in November of 2019. In the spring of 2020, we were notified that the grant award was reduced to \$2 million, as TWC awarded the other half to another entity. We then reduced the number of regions to expand to 2 (Corpus Christi and Laredo). AADC was awarded a three-year grant for \$2 million to operate the Texas Veterans Network in 27 counties with a contract executed with TWC in April of 2020. In the spring of 2020, AADC executed an agreement with AACOG to staff and operate the TVN.

### **DISCUSSION:**

The TVN grant allows us to continue to operate a Coordination Center in San Antonio which interacts with veterans, veteran dependents, and service members via phone and/or online using the Unite Us technology platform. We employ four (4) staff through the grant that operate the Coordination Center as well as three (3) Coordinators, a Lead Veteran Program Coordinator (myself), a Veteran Coordinator in Corpus Christi (vacant) and one in Laredo (Victor Salazar). The Lead Veteran Program Coordinator manages the San Antonio network and also supervises the Coordination Center staff and Coordinators in Corpus Christi and Laredo. The Corpus Christi and Laredo networks started up in the summer/fall of 2020 and continue to bring on network providers in those regions. UniteUs facilitates community engagement meetings in those communities and assists in the training for new network providers. We continue to hold re-engagement sessions with all San Antonio region network providers for refresher training since many of the San Antonio providers have been a part of the network since 2017.

Through the Coordination Center staff and Unite Us technology, clients are case managed and connected to any of the 197 network providers for services. Coordination Center staff follow the client through the process to ensure cases are closed and resolved satisfactorily.

The partnership with the Veterans Administration (VA) South Texas Veterans Health Care System (STVHC) is resulting in a strong relationship between local and federal services, adding to the more than 75% successful service episode outcomes. In addition, the strong referral contribution of STVHC resulted in a number of other provider organizations following their lead and adopting the initiative as an efficient and effective way to make and receive referrals, resulting in one of the top communities for provider adoption of the Texas Veteran Network. Currently, STVHC has referred over 1200 referrals and AACOG Rides for Texas Heroes transportation program has received 4000 referrals. That is the best amongst all TVN 197 community providers.

**Planned contract performance/actual performance totals April 2020 – Feb 2022:**

<b>Target Description</b>	<b>Program Target Number</b>	<b>Actual Program Number</b>
# of Network Organizations	210	197
# of Network Building Events Held	20	278
# of Trainings/Workshops Held	8	58
# of Network Organizations with installed referral system and fully accessible	210	197
# of referrals made in the veteran referral system	5100	10,377
# of unduplicated veterans served using the veteran referral system	4800	5,042

Interested veterans, veteran dependents, and service members can reach the Texas Veterans Network by calling 1-888-724-8387 or going online at [www.txveteransnetwork.com](http://www.txveteransnetwork.com). Staff continues to see veterans in person.

**FINANCIAL IMPACT:**

None.

**STAFF RECOMMENDATION:**

For Information Only. Please contact Gary Timpson at 210-572-5713 or [gtimpson@aacog.com](mailto:gtimpson@aacog.com)

---